

Thomas A. Pero
267-374-5367 | tpero@nd.edu
516 Apple Lane, Harleysville, PA 19438

Education

University of Notre Dame, Notre Dame, IN May 2021
Bachelor of Business Administration GPA: 3.82 | ACT: 35
Major: Finance | Supplemental Major: Economics | Minor: Collaborative Innovation Dean's List 4/6 Semesters

Experience

Vitalize Venture Group (Formerly IrishAngels), Chicago, IL January 2019 to Present
Venture Capital Associate

- Analyzed startups and led initial calls with entrepreneurs to determine which companies would proceed into diligence based on growth potential, market size, and scalability
- Developed financial model and diligence memo for each quarter to be submitted to angel investor network
- Refined modeling practices and portfolio company support strategy by analyzing variance between financial projections and realized company performance
- Worked remotely during school semesters in addition to summer internship after sophomore and junior years

Pit Road Fund, Notre Dame, IN June 2020 to Present
Summer Venture Analyst

- Responsibilities include managing investor database and coordinating investor support to portfolio companies

Loeb.nyc, New York, NY February 2020 to Present

Summer Venture Analyst - Cancelled due to Covid-19 Pandemic
○ Experience would have included internal consulting to portfolio companies and professional development

Red Bull, Notre Dame, IN March 2018 to Present
Student Marketeer

- Built custom marketing plan for Notre Dame and seeded an average of 100 cans each week to students
- Developed ambassador and marketing skills, collaborated with other ambassadors, and discussed new product entries at biannual Flight School training conferences

Ascensus, Dresher, PA Summer 2017 & Summer 2018
Mergers & Acquisitions Intern

- Identified diligence questions and synergies to develop DCF valuation models to build investment recommendations and Board approval decks
- Sourced 15-20 deals weekly, revised outreach email to increase response rate, and updated weekly deal pipeline to generate consistent deal flow
- Created interactive heatmap to visualize deal database and refine geographic acquisition strategy
- Recommended potential market adjacencies based on industry research, synergies, and cross-selling potential

Activities, Leadership & Service

Federal Funds & Fiscal Challenge Club, Project Leader Fall 2017 to Present
○ 2nd Place, National Fiscal Competition 2019; Finalist, National Fiscal Competition 2018
○ Presented fiscal policy recommendations with the goal of lowering the long term Debt to GDP ratio

Applied Investment Management, Analyst Spring 2020
○ Selected as an analyst in an MBA class to manage a \$17 million public equity portfolio
○ Built valuation models, conducted primary research, and developed investment theses to make portfolio decisions

Honors Thesis in Economics, "Decreased Frictions and Cross-National Music Popularity" Fall 2019 to Present
○ Investigates the impact of technological changes in music distribution on cross-national music popularity

Notre Dame Venture Capital Club, General Partner April 2020 to Present
○ Selected to lead team due diligence on venture capital investments in partnership with alumni VCs

Urban Plunge Service Immersion Program, Site Leader November 2019 to Present
○ Selected to live and work in a convent for a three-day service immersion program
○ Volunteered at community garden, food pantry, and transitional housing facility for low-income single mothers

Mendoza Student Leadership Association, Peer Mentor Fall 2019 to Present
○ Mentored seven students about choosing a major, registering for classes, joining clubs, and career planning

Student International Business Council, Lasalle Investment Management Spring 2019
○ Selected to present on travel team to Lasalle Investment Management, Modeled a Class A office real estate fund

Skills & Interests

Skills: Due Diligence, DCF Valuation, Excel, Design Thinking, Microsoft Office, Stata, Creative Cloud
Interests: Cooking, Music Production, Graphic Design, Mindfulness, Investing, Philadelphia & Notre Dame Sports